

Roofing Quote Comparison Checklist

Getting more than one quote is a great idea. Make sure you are comparing apples to apples when you review them.

	Quote #1	Quote #2	Quote #3
Company name	KOTT (formerly Olsen Home Exteriors)		
Sales Rep			
Contact information	613.838.2775		
Comparing the sales process			
Did the estimator check for proper intake at the soffit? (Important part of the venting system)	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No
Is the scope of work clear? Is everything that was promised verbally also included in writing?	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No
Were the Terms & Conditions explained to you? Are they in writing?	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No
How much deposit is required? When is the balance owing paid?	10% deposit at the time of contract signing; will invoice for the balance after the work is completed		
Comparing the materials to be used			
Type of underlayment to be used? (i.e. 15 lb paper or synthetic)	Synthetic underlayment , which is breathable yet water tight and more durable - and therefore offers better protection than paper-based.		
Amount of ice and water shield to be used in the eaves? In the valleys? (Important for leak protection)	Minimum of 6 feet in both locations - using less saves on material costs but creates a higher risk of leaks from ice build up.		
What type of shingles will be used? What is their expected lifetime?	GAF Timberline High Definition® 40-50 year shingles (see warranty below for more info).		
How many nails will be used per shingle? Does this comply with the manufacturer's specs?	Follows GAF specification of 6 x 1-1/4" nails per shingle to properly secure the shingles for high wind conditions.		
Will the plumbing stack flanges be replaced?	Yes, only new flanges are used - otherwise there is the potential for leaks at the base of the old flanges as they dry up over time.	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No

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Comparing the materials (cont'd)			
Will the existing valleys be replaced?	Yes, only new valleys are used - reusing the old ones is very dangerous because this creates a source of potential leaks at the old nail holes, and may invalidate the materials warranty.	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No
Does the estimate include the installation of drip edge?	Yes - drip edge is important for carrying water away from the roof into the eavestroughing, thereby protecting the roofing system materials against rot.	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No
What type of vents will be installed?	Ridge vents, MaxiVents - your ventilation system design may include a combination of different types of vents, depending on the design of the roof, the square footage of the house and warranty package.		
Comparing the warranty			
What coverage is provided against material defects?	KOTT offers the GAF System Plus and GAF Golden Pledge® warranties. Both options include non-prorated 50* year coverage on material defects , which includes the cost of installation of a new roof. (*40 years non-prorated for a townhome)		
What coverage is provided against problems with workmanship? Who is providing the coverage?	KOTT provides a 10 year workmanship warranty. As a Master Elite™ Roofing Contractor we can offer the GAF Golden Pledge® lifetime warranty under which GAF covers KOTT's workmanship for 25 years – including tear off and disposal costs.		
Comparing the level of professionalism			
Ottawa Better Business Bureau rating?	30 years of business with an A+ record		
Any 3rd party certifications related to roofing installation?	GAF Master Elite™ Roofing Contractor, Renomark renovator (Canadian Home Builders Association)		
Amount of liability insurance carried?	\$2 million		
Covered by WSIB? (Ask for proof)	Yes - everyone from KOTT is totally covered while on your property.	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No