

Siding Quote Comparison Checklist

Getting more than one quote is a great idea. Make sure you are comparing apples to apples when you review them.

	Quote #1	Quote #2	Quote #3
Company name	KOTT		
Sales Rep			
Contact information	613.838.2775		
Comparing the sales process			
Is the scope of work clear? Is everything that was promised verbally also included in writing?	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No
Were the Terms & Conditions explained to you? Are they in writing?	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No
How much deposit is required? When is the balance owing paid?	10% deposit at the time of contract signing; will invoice for the balance after the work is completed		
Comparing the scope of work			
Includes removal and replacement of existing cladding?	Yes - completely removing, and then replacing, the existing cladding is the only real way to check for damage underneath, and to ensure that the housewrap is <i>properly</i> installed. It is possible - <i>but not recommended</i> - to install new siding over existing siding.	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No
Will the exterior dryer vents, air intakes, electrical plug covers, etc. be replaced with new ones?	Yes -it provides a much better finished look to replace the old vents (which are often damaged during removal) with new ones	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No
What kind of house wrap will be used? Is it approved for use as an air barrier?	KOTT installs only high quality Dupont™ Tyvek® HomeWrap®. It has been approved for use as an air barrier by Ottawa building code officials.		
If you have chosen James Hardie fibre cement siding, is your installer experienced in its installation?	KOTT crews have completed Hardie-approved training, have access to the tools required for its cutting and installation, and have installed it on more than one hundred homes.	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No

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Comparing the warranty			
What coverage is provided against material defects?	Product warranties vary from manufacturer to manufacturer. Once you have selected your siding product, your KOTT sales rep can provide you with full details on the warranty.		
What coverage is provided against problems with workmanship? Who is providing the coverage?	KOTT provides a 10 year workmanship warranty - we will correct, at our own expense, any defect due to faulty workmanship that appears within 10 years of installation.		
Comparing the level of professionalism			
Ottawa Better Business Bureau rating?	30 years of business with an A+ record		
Any 3rd party certifications related to siding installation?	Dupont™ Weatherization Systems Residential Certified Installer - ID # CAN 1427 (for installation of Tyvek® HomeWrap®). Renomark renovator (Canadian Home Builders Association)		
Amount of liability insurance carried?	\$2 million		
Covered by WSIB? (Ask for proof)	Yes - everyone from KOTT is totally covered while on your property.	<input type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input type="radio"/> No